

**IMPORTERS' QUESTIONNAIRE**  
**IRONING TABLES AND CERTAIN PARTS THEREOF FROM CHINA**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than July 14, 2003**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning ironing tables and certain parts thereof from China (inv. No. 731-TA-1047 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

**Name of firm** \_\_\_\_\_  
**Address** \_\_\_\_\_  
**City** \_\_\_\_\_ **State** \_\_\_\_\_ **Zip code** \_\_\_\_\_  
**World Wide Web address** \_\_\_\_\_

Has your firm imported ironing tables or certain parts thereof (as defined in the instruction booklet) from any country at any time since January 2000?

☐

**NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐

**YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( )  
\_\_\_\_\_  
*Phone*

( )  
\_\_\_\_\_  
*Fax*

**PART I.—GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

- I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours                      \_\_\_\_\_ dollars

- I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

- I-3. Is your firm owned, in whole or in part, by any other firm?

☐ No                      ☐ Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

- I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing ironing tables and certain parts thereof from China into the United States or which are engaged in exporting ironing tables and certain parts thereof from China to the United States?

☐ No                      ☐ Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I. GENERAL QUESTIONS—Continued**

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of ironing tables and certain parts thereof?

☐ No                      ☐ Yes—List the following information.

Firm name

Address

Affiliation

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

I-6. Please indicate the nature of your firm's importing operations on ironing tables and certain parts thereof. More than one answer may be applicable.

☐ Importer of record                                      ☐ Takes title to the imported product(s)

☐ Consignee of the imported product(s)                      ☐ Customs broker or freight forwarder

I-7. If your firm is an importer of record of ironing tables and certain parts thereof but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

\_\_\_\_\_

\_\_\_\_\_

I-8. Please indicate whether your firm enters ironing tables and certain parts thereof into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones      ☐ No                      ☐ Yes

Bonded warehouses      ☐ No                      ☐ Yes

I-9. Please indicate whether your firm imports ironing tables and certain parts thereof under the TIB (temporary importation under bond) program.

☐ No                      ☐ Yes

I-10. To your knowledge, have the products subject to this investigation been the subject of any other import relief investigations in the United States or in any other countries?

☐ No                      ☐ Yes—Please specify. \_\_\_\_\_

\_\_\_\_\_

**PART II.—TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Gail Burns** (202-205-2501).  
**Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_

Phone No. E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of ironing tables and certain parts thereof since January 1, 2000?

☐ No ☐ Yes—Supply details as to the time, nature, and significance of such changes.

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II-3. Has your firm imported or arranged for the importation of ironing tables and certain parts thereof from China for delivery after March 31, 2003?

☐ No ☐ Yes—Indicate when such orders are to be delivered and the quantities of tables and value of parts involved. Indicate clearly whether you are reporting for tables or for parts.

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II-4. If your firm also produces ironing tables and certain parts thereof in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

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**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-5-A. **IMPORTS BY SOURCE--IRONING TABLES.**—Report your firm's imports and your firm's shipments and inventories of ironing tables imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined.** Photocopy page as needed and identify the country(ies) for which you are reporting.

☐ China

☐ All other sources combined<sup>1</sup>

(Quantity in 1,000 units, value in \$1,000)					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)					
<b>IMPORTS:</b> <sup>2</sup>					
Quantity of imports					
Value of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>3</sup> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:</b> <sup>4</sup>					
Quantity of export shipments					
Value of export shipments					
<b>END-OF-PERIOD INVENTORIES</b> <sup>5</sup> (quantity)					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)					
<b>U.S. SHIPMENTS TO END USERS</b> (quantity)					

<sup>1</sup> Please identify these sources: \_\_\_\_\_

<sup>2</sup> Identify the foreign producers, if known: \_\_\_\_\_

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: \_\_\_\_\_

<sup>4</sup> Identify your principal export markets: \_\_\_\_\_

<sup>5</sup> **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

☐ Yes

☐ No—Please explain: \_\_\_\_\_

**PART II. TRADE AND RELATED INFORMATION—Continued**

II-5-B. **IMPORTS BY SOURCE--CERTAIN PARTS OF IRONING TABLES.**—Report your firm's imports and your firm's shipments of certain parts of ironing tables imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined. Photocopy page as needed and identify the country(ies) for which you are reporting.**

☐ China      ☐ All other sources combined<sup>1</sup>

(Value in \$1,000)					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
Imports (value) <sup>2</sup>					
<b>U.S. SHIPMENTS:</b>					
Commercial shipments (value)					
Internal consumption/company transfers (value) <sup>3</sup>					
Export shipments (value) <sup>4</sup>					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (value)					
<b>U.S. SHIPMENTS TO END USERS</b> (value)					
<sup>1</sup> Please identify these sources: _____					
<sup>2</sup> Identify the foreign producers, if known: _____					
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: _____					
<sup>4</sup> Identify your principal export markets: _____					

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-5-C. **IMPORTS OF EXCLUDED OVER-DOOR, WALL-MOUNTED, TABLETOP OR COUNTERTOP IRONING BOARDS.**—Report your firm's imports and your firm's shipments and inventories of excluded over-door, wall-mounted, tabletop or countertop ironing boards imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report data for all sources, combined.**<sup>1</sup> Photocopy page, as needed and report separately for (1) over-door and wall-mounted ironing boards and (2) tabletop and countertop ironing boards

☐ Over-door and wall-mounted ironing boards      ☐ Tabletop and countertop ironing boards

(Quantity in 1,000 units, value in \$1,000)					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)					
<b>IMPORTS:</b> <sup>2</sup>					
Quantity of imports					
Value of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>3</sup> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:</b> <sup>4</sup>					
Quantity of export shipments					
Value of export shipments					
<b>END-OF-PERIOD INVENTORIES</b> <sup>5</sup> (quantity)					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)					
<b>U.S. SHIPMENTS TO END USERS</b> (quantity)					
<sup>1</sup> Please identify these sources: _____					
<sup>2</sup> Identify the foreign producers, if known: _____					
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: _____					
<sup>4</sup> Identify your principal export markets: _____					
<sup>5</sup> <b>Reconciliation of data.</b> —Note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____					

**PART III.—PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from John Benedetto (202-205-3270).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_ Phone No. \_\_\_\_\_ E-mail address

**Section III-A.—PRICE DATA**

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from China during January 2000-March 2003:

**Product 1.—Floor-standing, metal perforated top ironing table, T-Leg, with pad and cover**

**Product 2.—Floor-standing, metal mesh top ironing table, T-Leg, with pad and cover**



**PART III. PRICING AND RELATED INFORMATION—Continued****Section III-A. PRICE DATA—Continued**

**COPY THIS PAGE AS NECESSARY.** Complete a separate page for each of the specified products<sup>1</sup> imported from **China** and sold by your firm.

Product 1 ☐ Product 2 ☐

(Quantity in units, value in dollars)		
Period of shipment	Quantity	Value <sup>2</sup>
<b>2000:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2001:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2002:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2003:</b>		
January-March		
<sup>1</sup> If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/> <hr/>		
<sup>2</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS**

III-B-1. Please describe how your firm determines the prices that it charges for sales of ironing tables and certain parts thereof (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

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III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

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III-B-3. What are your firm's typical sales terms for ironing tables and certain parts thereof imported from China (e.g., 2/10 net 30 days)? \_\_\_\_\_. On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? \_\_\_\_\_

III-B-4. Approximately what percentage of your firm's sales of ironing tables and certain parts thereof imported from China are on a contract (\_\_\_\_ percent) vs. spot sales (\_\_\_\_ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) How frequently are contracts renegotiated? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

(e) What are the standard quantity requirements, if any? \_\_\_\_\_

(f) What is the price premium for sub-minimum shipments? \_\_\_\_ percent

III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of ironing tables and certain parts thereof? \_\_\_\_\_

III-B-6. What is the approximate percentage of the total delivered cost of ironing tables and certain parts thereof that is accounted for by transportation costs? \_\_\_\_ percent. Who generally arranges the transportation to your customers' locations? Your firm \_\_\_\_ or purchaser \_\_\_\_ (check one). What proportion of your sales occur within 100 miles of your storage facility or the port of entry? \_\_\_\_ percent. 101 to 1,000 miles? \_\_\_\_ percent. Over 1,000 miles? \_\_\_\_ percent.

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-7. What is the geographic market area in the United States served by your firm's imports of ironing tables and certain parts thereof from China?

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III-B-8. What other products may be substitutes for ironing tables and certain parts thereof?

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III-B-9. How has the demand within the United States (and outside the United States if known) for ironing tables and certain parts thereof, changed since January 1, 2000? What were the principal factors affecting changes in demand?

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III-B-10. Have there been any significant changes in the product range or marketing of ironing tables and certain parts thereof in the past five years?

☐ No ☐ Yes—Please describe.

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III-B-11. Does your firm sell ironing tables and certain parts thereof over the internet (e.g., online reverse auctions)?

☐ No ☐ Yes—Please describe, noting the estimated percentage of your firm's total sales of ironing tables and certain parts thereof in 2000, 2001, 2002, and January-March 2003 accounted for by internet sales.

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**PART IV.--PRICING AND RELATED INFORMATION--Continued**

**Section IV-B.--PRICE-RELATED QUESTIONS**

III-B-12 For each internet sale/reverse auction in which your firm participated, please provide the following information (attach additional pages if necessary):

a) What was the name of the company sponsoring the auction?\_\_\_\_\_

b) When did the auction take place?\_\_\_\_\_

c) Which metal-top ironing table products or product lines were being purchased through the auction? \_\_\_\_\_

d) When was the metal-top ironing table product to be shipped to the purchaser?\_\_\_\_\_

e) What were the quantities of each metal-top ironing table product or product line being purchased?\_\_\_\_\_

f) What were your opening and final bids on each metal-top ironing table product or product line?\_\_\_\_\_

g) What was the winning bid on each metal-top ironing table product?\_\_\_\_\_

h) If your firm did not win, please explain why you did not bid any lower.

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-13. Are the U.S.-produced and imported ironing tables and certain parts thereof from China used interchangeably (i.e., can they physically be used in the same applications)?

☐ Yes ☐ No—Please explain.

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III-B-14. Are the U.S.-produced and NONSUBJECT imported ironing tables and certain parts thereof (i.e., product imported from countries/firms not subject to this investigation) generally used interchangeably?

☐ Yes ☐ No—Please explain, by country.

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III-B-15. Are NONSUBJECT imported ironing tables and certain parts thereof and imported ironing tables and certain parts thereof from China used interchangeably?

☐ Yes ☐ No—Please explain, by country.

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III-B-16. Are there any differences in product characteristics or sales conditions between U.S.-produced ironing tables and certain parts thereof, and ironing tables and certain parts thereof imported from China that are a significant factor in your firm's sales of ironing tables and certain parts thereof?

☐ No ☐ Yes—Please describe any such advantages or disadvantages of the domestic product vis-a-vis the imported product (e.g., quality, availability, transportation network, product range, technical support, etc.).

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

- III-B-17. Are there any differences in product characteristics or sales conditions between U.S.-produced ironing tables and certain parts thereof, and NONSUBJECT imported ironing tables and certain parts thereof that are a significant factor in your firm's sales of ironing tables and certain parts thereof?

☐ No

☐ Yes—Please describe any such advantages or disadvantages of the domestic product vis-a-vis the nonsubject imported product, by country of origin.

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- III-B-18. Are there any differences in product characteristics or sales conditions between NONSUBJECT imported ironing tables and certain parts thereof, and imported ironing tables and certain parts thereof from China that are a significant factor in your firm's sales of ironing tables and certain parts thereof?

☐ No

☐ Yes—Please describe, by country, any such advantages or disadvantages of the nonsubject imported product vis-a-vis the imported product from China.

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**PART III. PRICING AND RELATED INFORMATION—Continued****Section III-D. CUSTOMER IDENTIFICATION**

Please provide the names and addresses of your firm's 10 largest customers for ironing tables and certain parts thereof imported from China during January 2000-March 2003. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of ironing tables and certain parts thereof, from China that each of these customers accounted for in 2002.

No.	Customer's name	Street address ( <u>not</u> P.O. box), state, and zip code	Contact person	Area code and telephone number	Share of 2002 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

**PART IV.--DOMESTIC LIKE PRODUCT QUESTIONS**

**The following questions relate to the degree of similarity or the differences between “ironing tables” (floor-standing, metal-topped products) and “excluded ironing boards” (also metal-topped but over-door, wall-mounted, countertop, or tabletop products) in the U.S. market.** Please do not give similarities/differences between domestic ironing tables and imported ironing tables or between domestic excluded ironing boards and imported excluded ironing boards. This question does not ask for comparisons of the domestic product with the imported product, but rather for comparisons between the two products--i.e., ironing tables compared with excluded ironing boards.

- IV-1. Please describe the any similarities and/or differences in the physical characteristics of ironing tables and excluded ironing boards.

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- IV-2. Please describe the any similarities and/or differences in the uses for ironing tables and excluded ironing boards in the United States.

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- IV-3. Please describe the degree of interchangeability, if any, between ironing tables and excluded ironing boards, i.e., are they used in the same or similar applications in the United States.

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- IV-4. Please describe the any similarities and/or differences in the U.S. channels of distribution (e.g., distributors, end users, etc.) for ironing tables and excluded ironing boards.

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- IV-5. Please describe, to the best of your knowledge, any similarities and/or differences in customer and producer perceptions of ironing tables and excluded ironing boards in the U.S. market.

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- IV-6. Please explain whether ironing tables and excluded ironing boards are made in common (i.e., the same or shared) U.S. manufacturing facilities, using common production processes, and production employees.

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- IV-7. Please describe the any similarities and/or differences in the prices of ironing tables and excluded ironing boards in the U.S. market.

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